



AGENDA

- ClearinghouseBackground
- Enrollment Reporting
- Reverse Transfer
- Transcript Services and Secure Print
- StudentTrackerPremium

The Clearinghouse Mission

We serve the education community by *facilitating* the exchange and understanding of student enrollment, performance, and related information.



OUR REACH - ENROLLMENT

3,600

colleges and universities participate with the Clearinghouse





Title IV degree-granting institutions representing 98% of U.S. postsecondary education enrollments participate in the Clearinghouse





Participating postsecondary institutions representing 92% of all degrees awarded in the U.S.



1.1 MILLION

enrollment verifications



700 MILLION

student record verifications



4.5 MILLION

degree verifications

Clearinghouse Services



FINANCIAL AID services

Enrollment Reporting

Audit Resource Center



VERIFICATION services

EnrollmentVerify

DegreeVerify

Student Self-Service



RESEARCH services

StudentTracker

StudentTracker Premium

Research Center



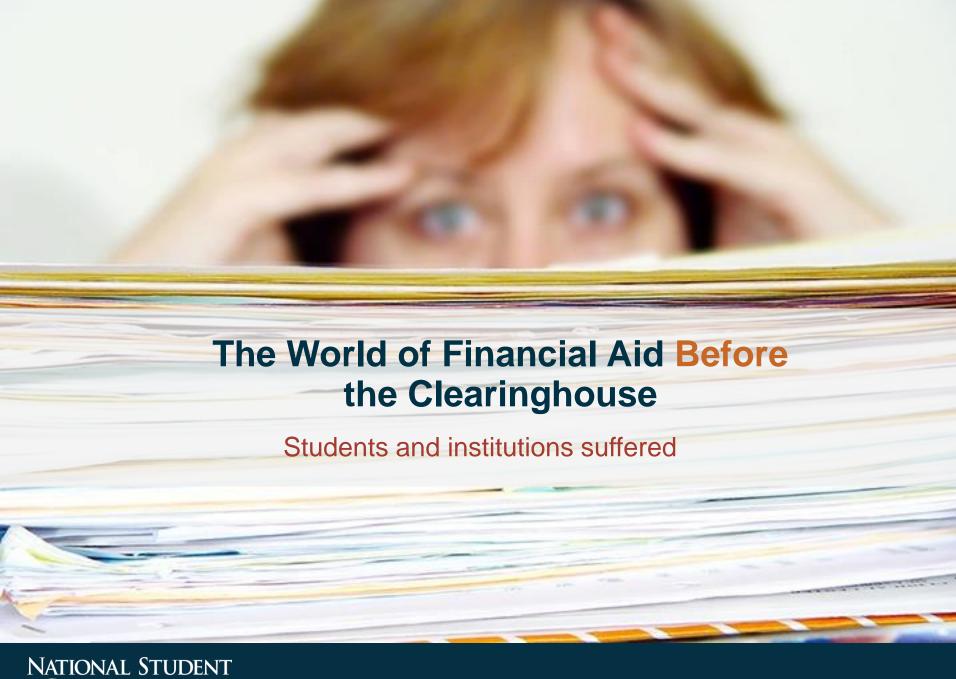
DATA EXCHANGE services

Transcript Services

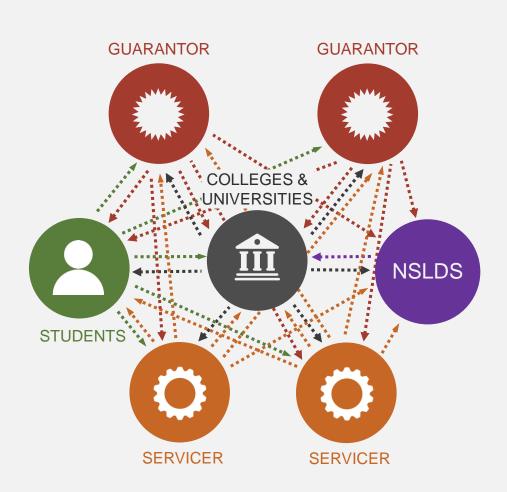
Ellucian eTranscripts & S.I.S. Integration

Electronic Transcript Exchange

Reverse Transfer



The World of Financial Aid Before the Clearinghouse



Issues:

Paper-Driven

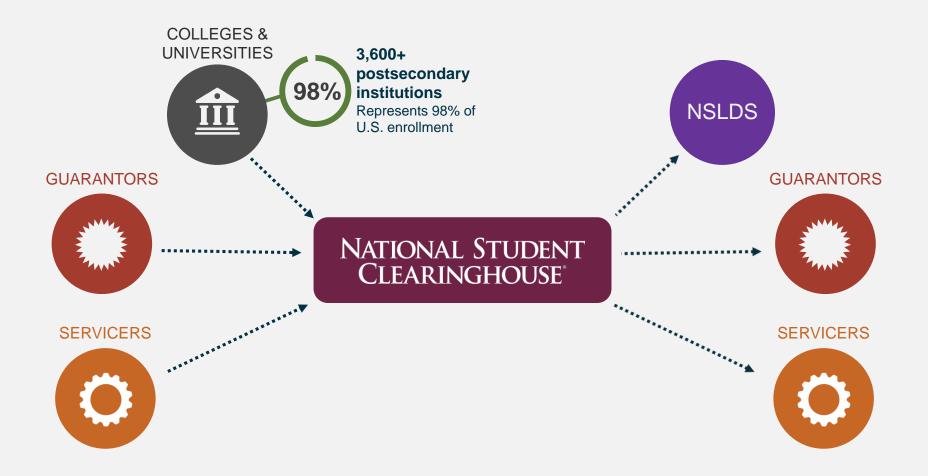
Expensive

False Positives

Delinquencies

Defaults

The World of Financial Aid After the Clearinghouse



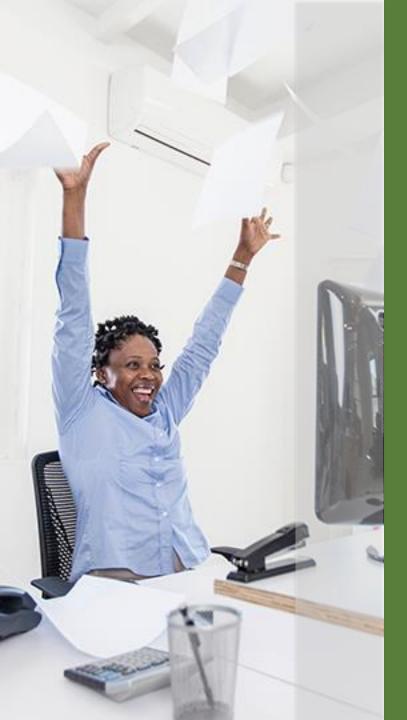


Enrollment Reporting with the Clearinghouse

Speed

Accuracy

Support



Speed Faster and more timely

- ALL students reported. NSC process determines recipients, including private loan servicers
- Identifies and adds 5 million
 students annually missing from NSLDS inquiry
- Outsourced deferment form processing
- In-house compliance and enrollment reporting experts to support your institution through every stage of the process

Accuracy Reduced errors

- Data pre-checked to identify and resolve potential issues BEFORE submission to NSLDS.
 - Pre-check identifies an average
 26 errors per 1,000 records on enrollment files submitted to NSC that would otherwise have resulted in NSLDS errors
- Improved accuracy enhances the trust and confidence of the institution

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  m fts =
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                             89
  m ftW =
                             90
  return;
                             91
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m ftS = m fNS
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m ftW = m fNW
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                             101
 float lambda
                             102
float mu = 1
                             103
  float ro =
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 float kfloat
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     if(ro>1)
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 m fNS =
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  m fts =
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  m ftW =
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  return;
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m fNW = (lamb)
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m fts = m fNS
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m ftW = ((kf)
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 double vb =
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float v = 0.5
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void CalcGG1 (floa
 float lambda
float mu = 1
float ro = la
     if (ro>1)
 m fNS =
  m fNW =
  m fts =
  m ftW =
```



Support

Enrollment management, risk mitigation and education

- Ongoing enhancements keep schools in compliance with evolving guidance and regulations
 - Reduces need for schools to maintain technical and business resources to adapt to these changes
- Resources for best practices and audit support
- Online, live, in-person and self-paced training and tutorials
- FSA information regarding trends, focus and upcoming changes is proactively shared



Resources

- Compliance Central
- Audit Resource Center
- Clearinghouse Academy

Audit Resource Center

- Assists ~1,000 schools per year
- Works with you and your auditors to explain issues and provide documentation to reduce and eliminate audit findings
- Aids with audits and day-to-day compliance questions
- Offers online resources for preparing and responding to an audit
- Shares trends in auditor areas of focus



Recent Enhancements for Enrollment Reporting

NSC is with a three psethool elient needs expressed and

- Suppressing L statuses for Non-Comp/Non-Summer
- Include checks on Program Length and Title IV Weeks
- Five point program level matching for enrollment files
- Downloadable reports related to Student Program Level data and other key elements
- Additional features and functionality related to editable G from DegreeVerify



What is Reverse Transfer?

It is the transfer of credits from a four-year (or two-year) institution to any two-year institution from which a student transferred. If eligible, the student is awarded an associate degree.



Potential for:

Increased
Funding
REVERSE
TRANSFERM
Rates

Enrollment
Decrease Student
Loan Default Rates



How do we know it increases completion rates?

66% of students transfer before earning an associate's degree

NATIONAL STUDENT CLEARINGHOUSE® RESEARCH CENTER®

Increase your graduates!

"Credit When It's Due (Reverse
Transfer) evidence shows a 5% to
18% retention in bachelor's degree
advantage for students who receive
Reverse Transfer"

Jason Taylor, Assistant Professor University of Utah, CWID researcher



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Why is Reverse Transfer Important?

Targets student population with highest student loan default rates

Why is Reverse Transfer Important?

Less Student Debt, Higher Default Rates

Students with less student debt are least likely to pay back their loans, because many do not have jobs that pay well.

\$1,000 to \$5,000	34%
\$5,000 to \$10,000	29%
\$10,000 to \$25,000	24%
\$25,000 to \$50,000	21%
\$50,000 to \$100,000	21%
more than \$100,000	18%

Among graduate and undergraduate borrowers who left school in 2009, share who defaulted by 2014. Sources: Federal Reserve Bank of New York Consumer Credit Panel and Equifax (Published in TheUpshot, NYT, August 31, 2015)



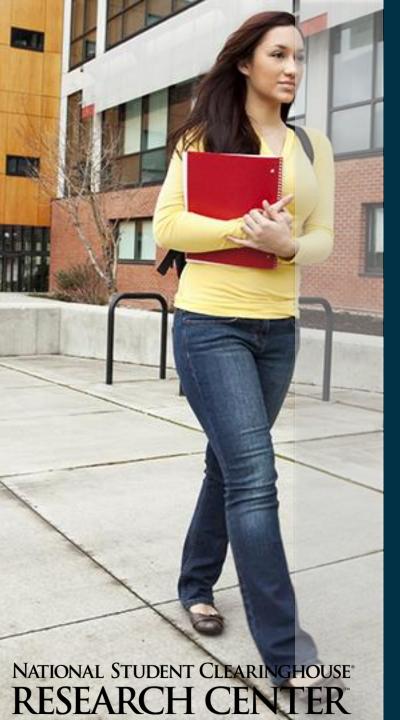
MOST important reason

Students receive credentials they have earned!

▼REVERSETRANSFER →

- The ONLY national solution to provide the ability to exchange course and grade data for awarding degrees.
- Supporting your student success initiatives by helping to increase both associate and bachelor degree attainment
- Alleviating the workload for community colleges and universities in the reverse transfer process.

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CLEARINGHOUSE



Why A National Solution?

- Most students are mobile
 - 54% of enrollments (transfer ins and outs) at a typical institution, on average, are mobile at any given time
- Successful students are more mobile
- Transfer patterns are complex
 - 1/4 of all transfers move between states

Reverse transfer can make the difference

How does Reverse Transfer work?



What can the Clearinghouse's Reverse Transfer do for you?

- Alleviate the workload by filtering for associate degrees
- Process the students on your timeline by downloading cumulative student data when you are ready to evaluate for the semester
- Easily access the student's information when they call to ask, when can I get my degree?
- NO shuffling through different types of transcripts trying to figure out is the student is physically transferring to your institution or is it a reverse transfer student.
- Your trusted and secure place for all the reverse transfer students data

What can the Clearinghouse's Reverse Transfer do for you?

- Help you increase your transfer student retention and graduates
- Opportunity to offer Reverse Transfer to **ALL your transfer students** no matter where they transferred from across the nation
- One file submission of course grade data from sending institution
- No need to send transcripts throughout the semester

Sign a participation agreement

Work with your partner institutions to participate

Establish a Reverse Transfer account

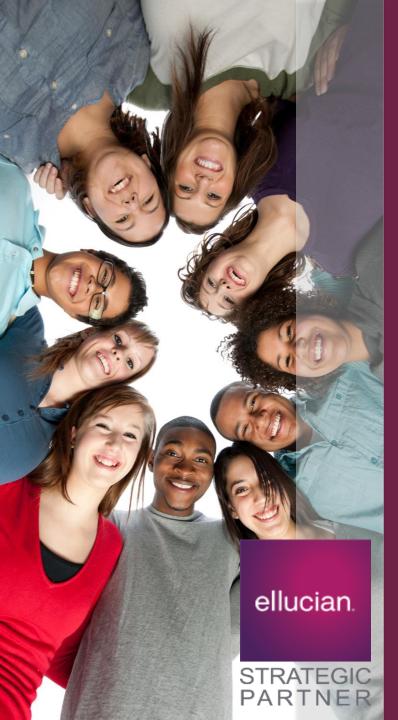
Best of All, Reverse Transfer Is Free!

Become Part of the National Solution Today!



Transcript Services

Your Trusted Source for Postsecondary Transcript Services



 It is our goal to provide you relief from administrative burdens and costs related to the ordering and fulfillment of transcripts by easing the process and continuing to align ourselves with Strategic Partners such as Ellucian

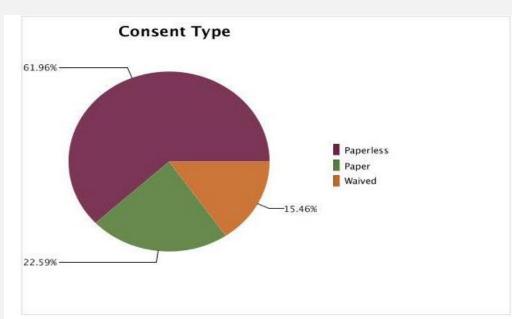
 With nearly 1,000 schools participating in Transcript Services, we strive to continue to make your transcript process easy by providing FAST, FASTER, and FASTEST service

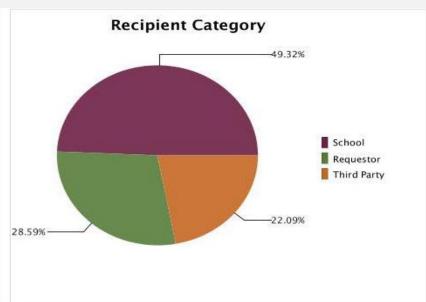
The Transcript Process and Benefits are Based on Your Needs

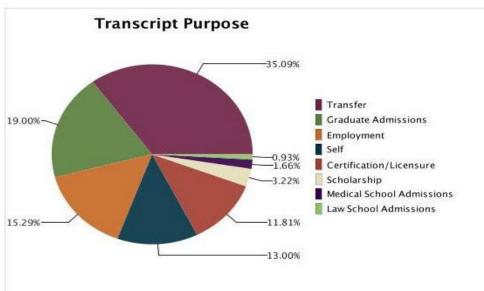
FASTER **FASTEST** FAST AUTOMATION **FULL INTEGRATION** ONLINE ORDERING **Your Needs** Limited development by your SIS IT/SIS resources for No internal IT resources required Your required effort (guided by connections/configurations experts your Clearinghouse Your required effort (guided by Your required effort (guided by implementation rep) your Clearinghouse your Clearinghouse • Implementation Time: In as little implementation rep) implementation rep) • Implementation Time: In as little • Implementation Time: 45 days as a day as two weeks **Your Benefits** • 24/7 online ordering with fee Personnel resource savings Full integration with your SIS collection Reduced transcript fulfillment Automates every processing step Eliminates processing/filing of Automatic printing of paper time paper requests Automated exchange of order transcripts Real-time reporting and status data between NSC Savings in paper, postage, and and your SIS personnel costs

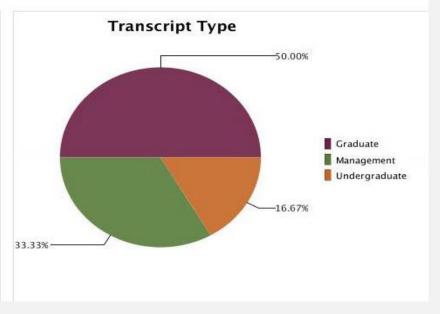
Integration Options

- eTranscripts with Ellucian integration
- PeopleSoft/Campus Solutions Integration
- API integration for any SIS









Transcript Delivered In Minutes

Order #: 12102692-1

01/09/2014 4:46 PM FT Order Date: Consent Rec'd: 01/09/2014 4:47 PM FT

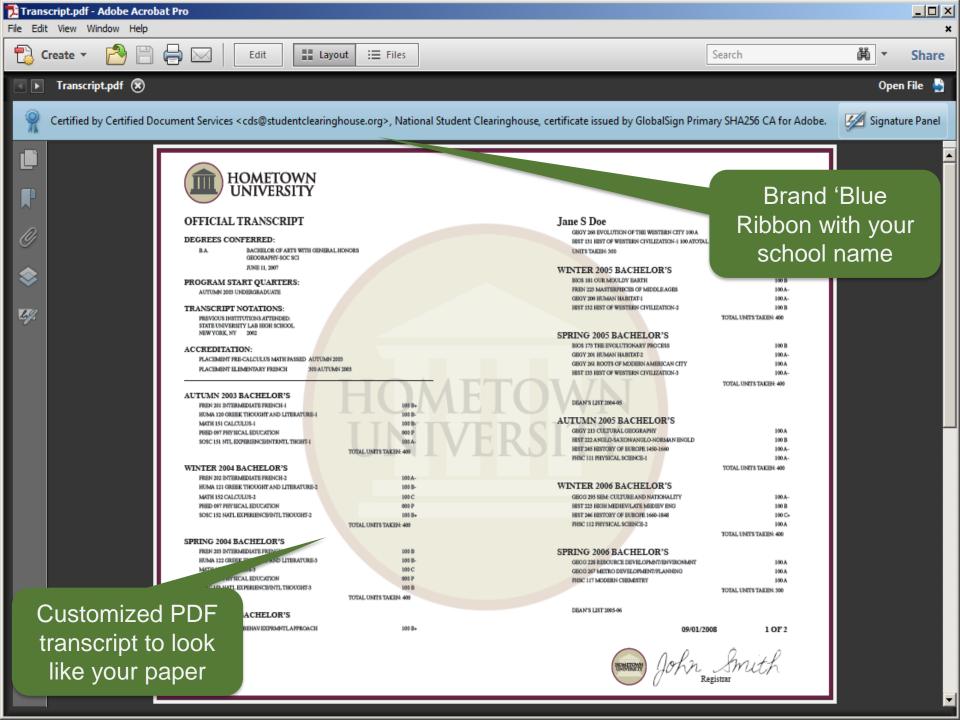
Consent Type: Paperless

Order History:

Order Placed	01/09/2014 4:46 PM ET
Paperless Consent Form Received	01/09/2014 4:47 PM ET
In Process at School	01/09/2014 4:50 PM ET
Electronic Transcript Uploaded	01/09/2014 4:51 PM ET
Electronic Transcript Sent	01/09/2014 5:00 PM ET
Electronic Transcript Retrieved	01/10/2014 9:01 AM ET

14 minutes: Order placed, consent form complete, and PDF ready to be securely picked up!

Electronic Transcripts sent out of network are available for download up to 30 days. Transcripts through ETX will be available for 180 days. After the expiration period is reached in both cases, the Clearinghouse permanently removes the transcript from our servers.



Transcript Services Redesign

- Major enhancement is the website is now mobile responsive resulting in availability on desktop, tablets and MOBILE.
- Goal is to decrease number of fields and keystrokes so total processing time is cut 50%.
- New student ordering experiences was shown at ACCRAO and Ellucian Live garnering positive comments and requests for participation in MVP.
- Scheduled for testing in July, 2018. General Availability is scheduled for the fall of this year.

Welcome Page

Transcript Ordering Center

NATIONAL STUDENT CLEARINGHOUSE



Our school will be closed from April 1, 2018 through April 7, 2018 for spring break. We will resume the processing of transcripts on April 8, 2018 for any transcripts that are not fulfilled automatically over break.

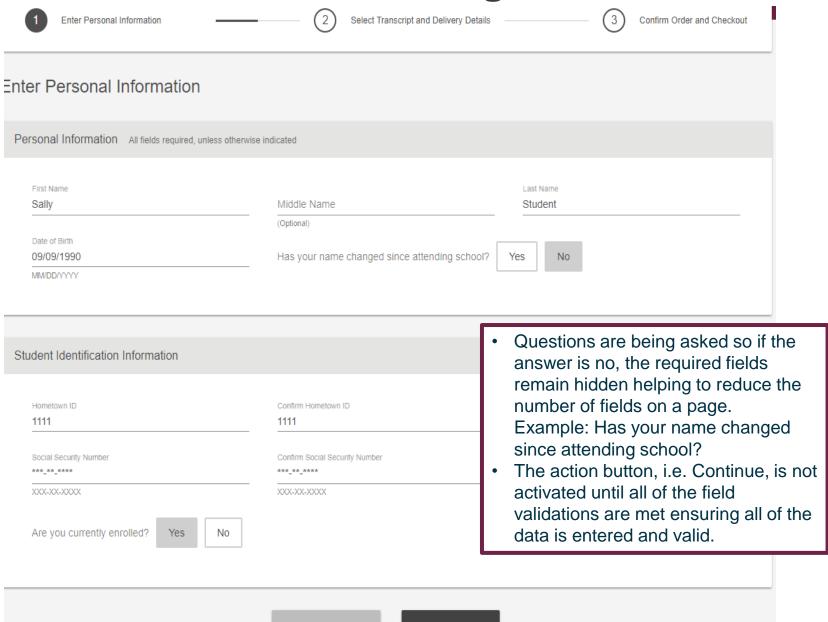
Clearinghouse Information

Payment will be accepted, if a cost is involved, with any major credit or debit card. Your credit or debit card is not charged until your school sends your transcripts(s). However, if you use a debit card, your bank may put a hold on your funds when we pre-authorize your payment. If you have questions on the pre-authorization, please contact your bank.

Order Transcript(s)

- Adding customized text to the "Welcome" page is available to Institutions
- Customized headers will be generated based on Information provided in the school profile. If none exist, a generic NSC header will be displayed on each page.

Personal Page



Continue >

Cancel Order

Contact Page



Enter Personal Information



Select Transcript and Delivery Details



Confirm Order and Checkout

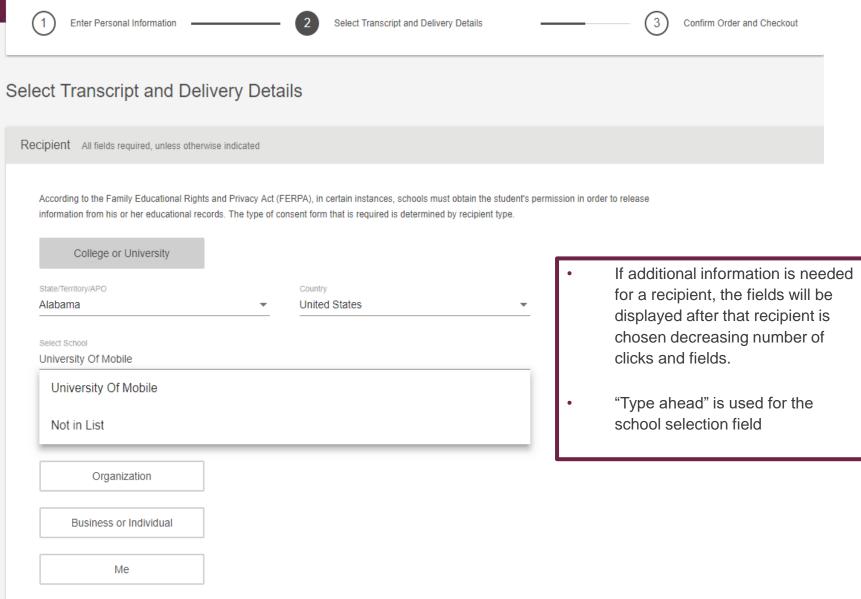
Enter Personal Information

Address information will be used on future pages to save the user from Contact Information All fields required, unless otherwise indicated having to type the same information two or three times. Address 1 123 Main Street Street number and name or PO Box Address 2 Building, campus box, floor, apt, suite (Optional) Zip/Postal Code City 20171 Herndon State/Territory/APO Country United States Virginia Confirm Email Sapstudone@gmail.com Sapstudone@gmail.com Phone Number 5678769876 XXX-XXX-XXXX Send order updates via text messaging to this phone number? Yes No Allow the school to use this information to update their records? No

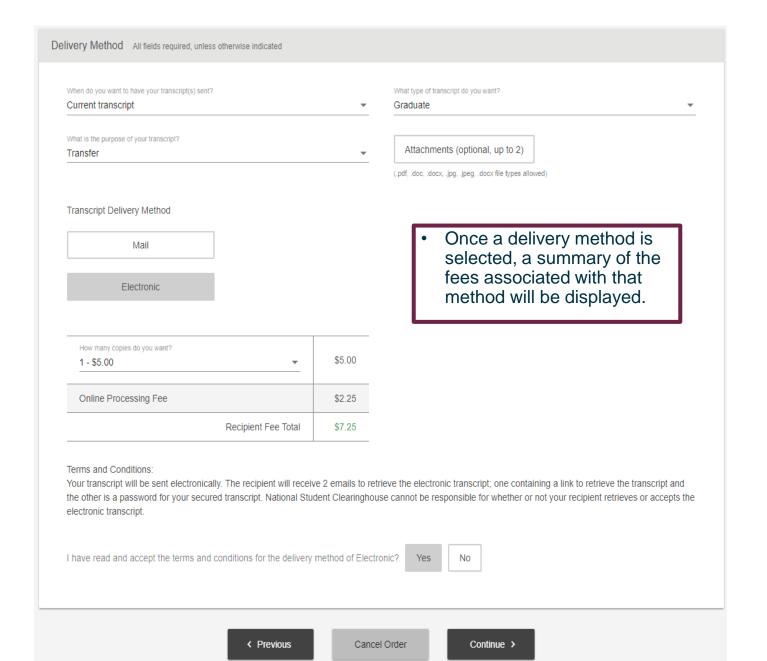
Cancel Order

Continue >

Recipient Page



Delivery Method Page



Recipient Email Page

1 Enter Personal Information — 2 Select Transcript and Delivery Details — 3 Confirm Order and Checkout

Provide Delivery Information

Recipient: UNIVERSITY OF MOBILE

Recipient Delivery Information All fields required, unless otherwise indicated

Recipient
UNIVERSITY OF MOBILE

Email Address
mobile@ala.edu

Confirm Email Address
mobile@ala.edu

- The goal is to pre-populate fields as much as possible to save keystrokes. In this example, the recipient name is pre-populated.
- Only the fields needed to complete transaction are displayed on a page. In this example, email address is required since it is an Electronic delivery method so address is not shown.

Previous

Cancel

Add to Cart >

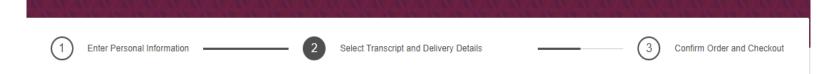
Transcript Ordering Center

Recipient Address









Provide Delivery Information

Recipient: SALLY STUDENT

Recipient Delivery Information All fields required, unless otherwise indicated

Name of Recipient

SALLY STUDENT

Attention

(Optional)

Address 1

123 MAIN STREET

Street number and name or PO Box

Address 2

Building, campus box, floor, apt, suite (Optional)

Zip/Postal Code

20171

State/Territory/APO Virginia

Phone Number

5678769876 XXX-XXX-XXXX

- Only the fields needed to complete transaction are displayed on a page. In this example, recipient address is required since the delivery method is mail.
- If the recipient is the student, the address fields will be pre-populated with the Contact page field values.

City

Country

HERNDON

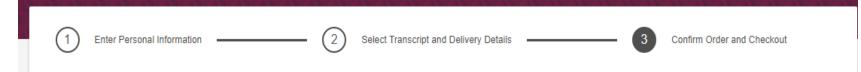
United States

Shopping Cart









Confirm Order and Checkout

Pending Order Details

Add Recipient +

UNIVERSITY OF MOBILE	✓ Edit	Remove Re
MOBILE@ALA.EDU		
Delivery Method: Electronic		
Online Processing Fee		\$2.25
1 Copy		\$5.00
Recipie	ent Total	\$7.25

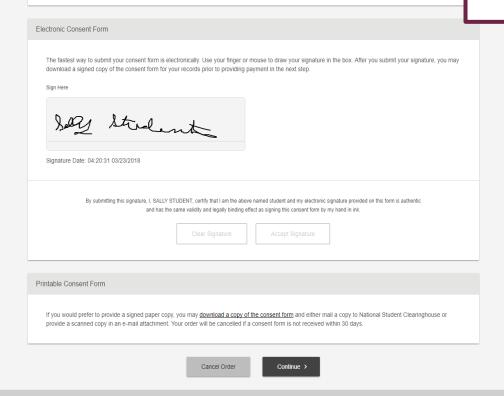
- Like other sites where purchases are made, a shopping cart is available to review the order.
- A shopping cart icon is located in the header as a type of navigation to this page.
- The student may "Add Recipient" when another transcript is desired.

Total Fees for Order

\$7.25

Signature Consent Form Transcript Ordering Center Select Transcript and Delivery Details Enter Personal Information Confirm Order and Checkout Confirm Order and Checkout Sign Consent Form All fields required, unless otherwise indicated A signed consent form is required to release your transcript. If we do not receive your consent form within 30 calendar days from the date you submit your request, your order will be canceled and you will not be charged. Requestor: SALLY STUDENT Order Number: 123456 Transcript Recipient(s) UNIVERSITY OF MOBILE

- NSC offers paperless and paper consent forms. However, paperless are being recommended.
- Student is required to sign their signature in the supplied box.



SALLY STUDENT

Payment Page

Confirm Order and Checkout Payment Details All fields required, unless otherwise indicated Accepted Credit Cards: Cardholder Name Card Number Security Code 123 Sally Student 41111111111111111 **Expiration Date** Month Year Payment page is now created by NSC so the look and feel of the site is expressed on March 2021 this page. First Data is our partner and accepts the credit card number so they are not stored on NSC servers. Do you want to use your contact address as your billing address? Yes No Address 1 Apple Pay will be added as a payment time in a future release offering a popular payment type for students. 123 MAIN STREET Street number and name or PO Box Address 2 Building, campus box, floor, apt, suite (Optional) City Zip/Postal Code 20171 **HERNDON** State/Territory/APO Country United States Virginia

Total Fees for Order: \$19.50

Cancel Order

Submit Order >

Confirmation Page

Order Number: 12345

REQUESTOR: SALLY STUDENT 123 MAIN STREET HERNDON, VA 20171 US

Hometown University

03/23/2018 04:20:31

Credit Card Ending 1111

- Final page in the transcript ordering process
- Summarizes the requestor (i.e. student) information as well as the recipient delivery method and fees.

RECIPIENT: UNIVERSITY OF MOBILE		
MOBILE@ALA.EDU		
Delivery Method: Electronic		
Online Processing Fee	\$2.25	
1 Copy	\$5.00	
Recipient Total	\$7.25	

RECIPIEN	T-	CALLY	CTI	
RECIPIEN		SALLI	OIL	ואושעו

123 MAIN STREET HERNDON, VA 20171 US

Delivery Method: Mail	
Online Processing Fee	\$2.25
2 Copies	\$10.00
Recipient Total	\$12.25

Total Fees for Order	\$19.50

Your credit card will not be charged until consent is received and transcript(s) are sent. The charge for this transaction will appear on your credit card statement as "College Transcript". A copy of this order will be sent to SAPSTUDONE@GMAIL.COM

Key Differentiators

- Transcript Services is provided at no cost to your institution
 - No minimum usage fees, implementation fees or maintenance fees
- Gold standard digital security and document control
- Secure level 2 PCI compliant delivery of transcripts
- FISMA, SOC2, and PCI compliant print facility that prints, inserts, and mails transcripts
- Touch-free transcript delivery
- Non Profit Status



NSC SecurePrint is...



Secure

Secure Production

- Produced in a FISMA-certified and SOC2 compliant facility
- Uses same information security standards required for stock/bond certificate printing

Secure paper

- Defensa Premium Bond 24 lb. paper
- Embedded visible color fibers and invisible fibers
- Copy- and scan-evident features
- "UNAUTHORIZED COPY" pantograph and uncopiable chain link fence watermark

Secure print application

- Printloc toner adhesion: Ink soaks into the paper, instead of sitting on top of it
- Color reactivity to bleach, oxidizers, acids and bases, and other solvents

Secure mail

Mailed in tamper-evident envelopes

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m fNW =
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                            89
                            90
  return;
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                            92
m fNS = (ro /
m \text{ fNW} = ro*ro
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m ftS = m fNS
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m ftW = m fNW
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                            96
 CalcPn(0.5f,
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double s = (c
 double vb =
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float v = 0.5
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CalcPn(v, ro,
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void CalcGG1 (floa
 float lambda
                            128
float mu = 1
float ro = la
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 m fNS =
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  m fts =
  m ftW =
```



Flexible

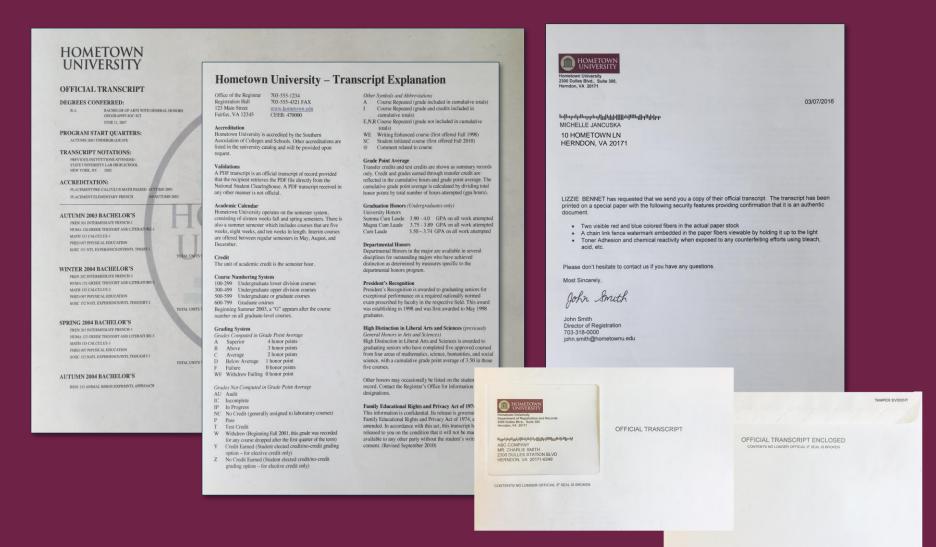
- Monday through Saturday production and mailing
- Standard First Class Mail and Express shipping



Configurable

- Branded with your seal and logo
- Customizable cover letter
- Include your transcript legend and attachments
- Portrait or landscape layout
- Black and white or color printing

Sample Transcript Package



How Does NSC SecurePrint Work?







NATIONAL STUDENT CLEARINGHOUSE



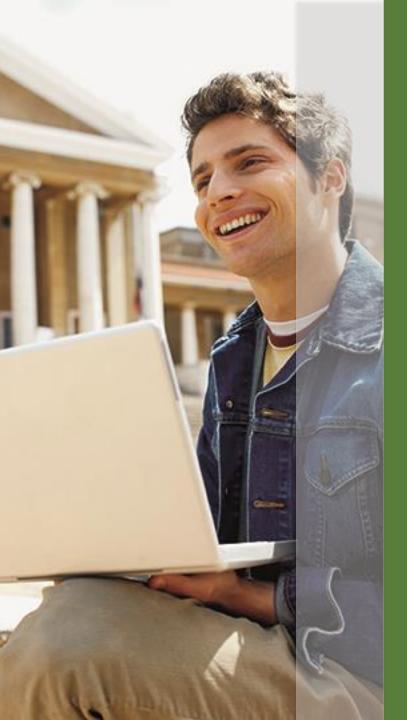
Print Facility

Submits a transcript order online

Fulfills the order with a PDF transcript

Updates order status and sends print job

Prints, inserts, and mails the transcript



Pricing

 Your institution can elect to cover each of the following costs for your students

Shipping and handling (per order)

Black and white: \$ 1.80

– Color: \$ 2.40

Express Delivery (per package)

— Domestic: \$27.00

Canada and Mexico: \$47.00

– International: \$60.00

StudentTracker® Premium Service

Output

Efficiency

Comparisons

Integration









ANALYSIS READY

Transforms detail report into one row per student

REQUEST FILE RE-RUN

Saves time by re-running instead of re-loading file; up to four times within 365 days

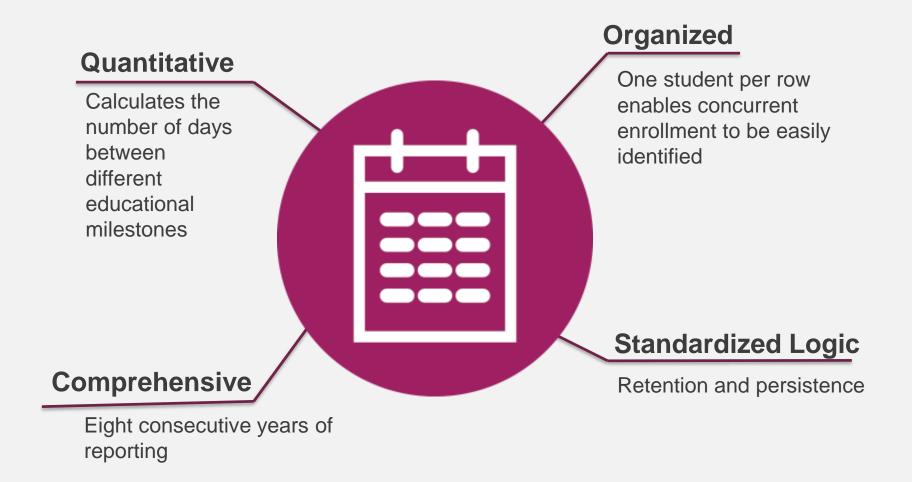
SIGNATURE AND SNAPSHOT REPORTS

Uses your institution's data to compare your institution with national sectors

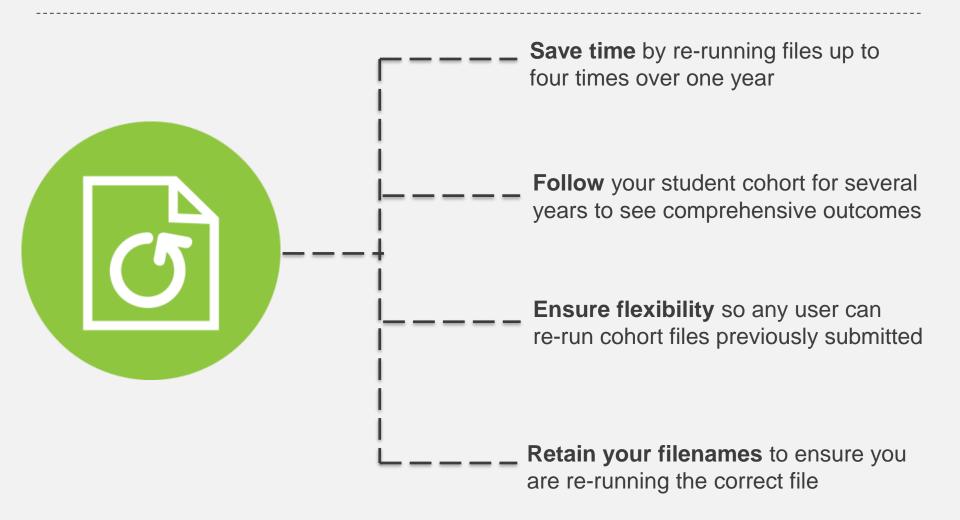
DATA VISUALIZATION

Integrates reporting with graphics for more compelling stories

Analysis-Ready File Transmitted via Your Secure FTP Account



Ability to Re-Run Request Files



Download Stored Institution-Level Reports

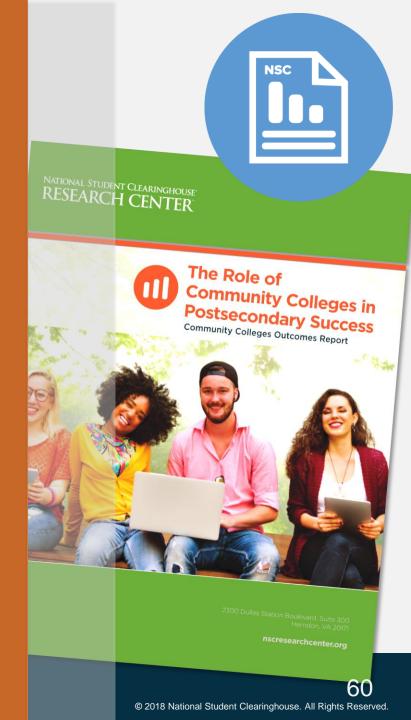
- Completions
- Persistence & Retention
- National numbers for your school sector

Signature REPORT STATE SUPPLEMENT

12



Yearly Success and Progress Rates



Immediate Collaboration: Visualizations





Access visual representations of your StudentTracker Request File results and our Research Center's Completions Report



Identify influences impacting your student retention and persistence so you can make the necessary alterations



Tell a story through visualization that you can share with your colleagues and senior leadership team



StudentTracker® Premium Service

VALUE-BASED PRICING

\$1,995

> 10,000 students (all levels)

\$1,295

4,000 – 10,000 students (all levels)

\$795

< 4,000 students (all levels)



What's on the Horizon?

- Veterans Compliance Reporting Re-Engineering Project
- My Hub

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Veterans Compliance Reporting Re-Engineering Project

A national initiative to streamline veterans compliance reporting, certification, and recertification

Converts today's veterans compliance reporting process into a streamlined solution.

Myhub

Institution



One dimensional:

- Compliance
- Student success
- Accountability
- Program evaluation
- Credential production
- Credential verification
- Reporting & analysis

Student Profile

Authenticated user Detailed profile

Education Enrollment

Transcripts
Co-Curricular
Certs/Dig. Cred.
Diplomas

Career

Pathways Research Skills

Resume

Portable portfolio Competencies Experiential record

Multi Dimensional:

- Pathways
- Program insights

- Student optimization
- ROI investment

How Can We Help You Reach Your Goals?

- Get the most benefit from the Clearinghouse services by using them all
- Are there any services that your school is not yet using?
- Would you like more information on any features of current services?



Help Us Help You:

Share what you learned today with others on your campus and

reach out to your Regional Director, to schedule an individual review